Tao Yan ayan.mfa2021@london.edu +86 13061393886

EDUCATION

2020 - 2022 London Business School, London, UK

Reading for Masters in Financial Analysis degree, Expected Distinction

Taking 4th term to graduate in March 2022

GMAT: 740

Modules include Investment Fundamentals, Data Analytics for Finance, Corporate Finance, Asset Management, Capital Structure, M&A, Private Equity and Securities Valuation & Financial Modelling

2017 - 2020 University of Cambridge, Cambridge, UK

BA (Hons) Economics, Grade 2:1, Prize for outstanding performance in second year

2015 - 2017 Confucius International School Qingdao (CISQD), Qingdao, China

5A*s in A Level, 7A*s in GCSE, Student Prefect and Student Council Head of Events

BUSINESS EXPERIENCE

2020 HSBC Bank plc, London, UK

Investment Banking Summer Analyst (2 months)

- Conducted buy-side mandate for a €1b EV steel company; delivered "cleaned" historical figures of EBITDA, EBIT, capex, change in OWC for FCFF projections and compiled broker commentary and price forecasts for steel from 10+ broker reports
- Collaborated with another intern to perform case study on potential acquisition of a \$200m EV biopesticides start-up and presented final pitch to 5 senior directors
- Implemented merger model analysis on said transaction to suggest an acquisition financing structure of 80% debt and 20% cash that resulted in EPS accretion
- Built an LBO model to assess return on equity of a \$13b EV money transfer group; derived a maximum IRR of 12% for a 5-year exit and concluded that returns were inadequate

2019 Macquarie Group Limited, London, UK Principal Investment Summer Analyst (2 months)

- Facilitated decision on final NBO acquisition price for a £300m EV solar company; reconciled buyside and vendor operating assumptions and performed updated SOTP analysis for 50+ solar projects
- Conducted research on battery market to look for new investment opportunities in storage and its different revenue streams; prepared presentation slides for senior investment committee
- Administered sell-down of a 650MW wind farm by initiating due diligence investor research, sending NDAs and tracking investor Q&A

2018 - 2019 Bridges for Enterprise, Cambridge, UK

Global student organisation advising start-ups on raising capital

Finance Advisor

- Raised finance for start-up Microfinance firm in Kenya; researched potential investors and constructed pitch deck targeting Venture Capital
- Formulated solutions to firm's problem of high default rates through Project Charter and Issue Tree; reduced default rates from 60% to less than 30% through group lending method
- Organised meetings with team members every week and engaged with clients every fortnight

2018 Citi Orient, Beijing, China

Joint venture between Citigroup and Orient Securities Investment Banking Summer Analyst (1 month)

- Engaged in the IPO of an RMB1.9b EV pharmaceutical company; projected its value through trading comps and DCF, initiated industry research and market analysis to construct prospectus
- Extracted historical data from company's financial statements to undergo due diligence; analysed operations and financing of firm through calculating profitability, liquidity and debt ratios

ADDITIONAL INFORMATION

- · Programming Skills: R, STATA, Eviews
- Languages: Native Chinese, Fluent English
- Led Cambridge Model Business Negotiations team in competition against Oxford and won
- Assisted two sisters with motor neurone disease realise their dream of owning a mobile library through charity sales and speaker series; raised around £2000 to their cause
- Participated in Cambridge Pool Competition and achieved 3rd place
- Achieved Piano Grade 8 and Flute Grade 6